

## A Glimmer of Hope



*"Thanks to vConstruct we have significantly improved the way we work. The vConstruct team is great!"*

- Stephanie Fast, CFO, A Glimmer of Hope

### About A Glimmer of Hope

A Glimmer of Hope is a non-profit organization that lifts women and children out of extreme poverty in rural Ethiopia. Glimmer's entrepreneurial model provides clean water, schools, health clinics and micro-finance loans to one village at a time. Focusing only on rural Ethiopia, the non-profit holistically integrates projects that address the basic needs of those living in each community.

### Challenges

With growing public awareness, A Glimmer of Hope faced an increasing need to automate their donor and donation management systems. Manual processes were consuming too much staff time. Visibility across the organization—from incoming donations to completed projects—was poor. The prime need was for a user-friendly software application linking donors to donations and projects. It was essential for Glimmer staff to better manage donor relationships by producing accurate donation pipeline reports and projections.

### The vConstruct Solution

A Glimmer of Hope partnered with vConstruct because of its extensive NetSuite knowledge. vConstruct's consultants have wide-ranging experience delivering projects of all sizes using the firm's Blueprint methodology. By architecting a solution leveraging NetSuite's standard functionality and vConstruct's technical creativity, vConstruct tailored the solution to meet Glimmer's exact specifications.

### Results

vConstruct's NetSuite capabilities provide the non-profit with key results, including:

- ✓ Significantly improving internal processes through automating key areas with donations and fund allocation
- ✓ Ability to quickly tell donors how and where donations are being used
- ✓ Real-time donor updates on project status
- ✓ Full visibility across the entire organization allowing employees to build, sort and filter reports more efficiently

### The vConstruct Difference

vConstruct is a certified NetSuite partner based in Austin, TX. Our tools and services speed the adoption of NetSuite and other popular cloud applications. Think of us as ambassadors of better technology. It's our duty to foster the use of cloud technology inside your company. It starts with listening. It ends with results. The results you need. The kind only vConstruct delivers. As a team, our goal is not only to build a great company, but also propel a movement that's transforming the way business gets done. The cloud has the potential to do this.

### Summary

Spread across two continents, A Glimmer of Hope needed a global solution to track donor dollars from beginning to end. vConstruct designed and implemented a custom NetSuite architecture matching the non-profit's needs. By working with vConstruct, Glimmer gained full visibility across its entire organization allowing it to scale operations and dramatically reduce manual work. The result has allowed the non-profit to grow over 250% to date.

### Services Provided

- ✓ Needs analysis
- ✓ NetSuite implementation
- ✓ Custom integration
- ✓ SuiteScript customization
- ✓ NetSuite administration & support